

COMPANHIA DE TELECOMUNICAÇÕES DE MACAU, S.A.

“Billing System Upgrade / Replacement Project”

Reference number: 10665/M/BL

Annex 1 – Pre-qualification Requirements and Document Submission

Item	Description	Compliance (Yes / No)	Supporting Document (File Name if Applicable)
Part 1: Company Information and Declaration			
1	Valid business registration, company profile, including key investors and group companies.		
2	Complete and sign the Declaration Letter (Annex 2)		
Part 2: Key Commercial/High Level Solution Requirements			
3	The proposed software is an off-the-shelf product readily available in the market and does not require a fully customized solution.		
4	The project will provide a turnkey solution encompassing hardware, software, and services from a single vendor* or a designated group of vendors**.		
5	The maximum implementation lead time shall not exceed 18 months, inclusive of the new system go-live and completion of migration. Any delays incurred within each month will incur a penalty of 10% of the total project value. Penalties will accumulate until the system is fully operational and goes live.		
6	The first-year warranty will commence upon the system's full live deployment and the migration cut-off date. The system will then enjoy at least 8 years of support and maintenance life cycle.		
7	Provide at least three reference customers or sites, preferably located in the Asia Pacific region, and with a business scope and scale similar to CTM.		

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8	The payment schedule is contingent upon the completion and acceptance of each project milestone. The first payment will require the vendor's provision of a bank guarantee representing 15% of the total project value.		
9	According to below Part 3, please provide ballpark figures for the proposed solution investment, including initial and subsequent annual recurring cost (until solution End-of-Life), man-day rate for change request. (Please provide your reply in the next box)		
Part 3: Key Technical and Functional Requirements			
10	Ensure Annex 3 is completed and submitted accordingly.	N/A	

* If there are multiple regional offices that originate from the same parent company, only one representative office is responsible for submitting applications or offers.

**A software developer or manufacturer may collaborate with only one system integrator or implementation partner to submit a single application or offer. In the event of a tender being awarded, the awarded software developer or manufacturer and the system integrator or implementation partner are obligated to become the contractual parties in the contract with CTM.

CTM reserves the right to the final interpretation of the content and items stated above. For any queries, please contact CTM for clarification.

[SIGNATURE OF AUTHORIZED SIGNATORY & STAMP]

NAME: _____

TITLE:

DATE: